ReadyFM Board Meeting Minutes February 20th 2020

Attendees: Brian Benedum John Darlington Greg Eades Todd Rickenberg Rick Hartman

Opening Prayer by: Rick

Secretary's Report:

December minutes reviewed

Discussion Items:

- I don't have a copy of the bi-laws to update allowing Rick voting rights at the board meetings
 - If anyone has one, please send me a copy
 - I found them (paper copy not electronic) from John's folder that I haven't scanned in yet

Motion to -Accept by: Todd Second by: Rick Motion: Approved

Treasurer's Report:

Review Financial Reports (available upon request):

- Profit and Loss
- Balance Sheet
- Open Invoices

- Station Playlist had an outdated credit card. I've corrected this and we are up to date on the subscription.
- Phat Daddy's is now a Basketball Season Sponsor (paid)
- Paid SEASAC for 2020 \$158.00
- Paid BMI for 2020 \$366.00
- ASCAP Paid for 2020 \$339.00
- Paid MCCC dues for 2020 \$200.00
- Lost Mimi's as a monthly sponsor as of Feb.
- Monthly Expenses = \$1,195.69. Monthly Income = \$650. Monthly shortfall = \$545.69.
- Annual meeting with Jill is scheduled for 9am February 21st (after basketball season)
- Jill Spradlin paperwork filing for State and Federal Government
 - o Charitable Registration Annual Report has been filed for fiscal year end 2018
 - This was done on 9/16/2019
 - Doing Business As ReadyFM

- Status pending
- o I did receive an approval for an extension request from the IRS
- Total Fees: \$125 for Jill (paid), \$25 for DBA (not paid), around \$150 for State Filing (not paid)
- Need to contact the BWC to close account and get the \$227.58 reimbursed
 - o Called and got a form that needs filled out and faxed back
 - When did MAYCI close?
 - Contact Jill & Deb (wait till after tax season)
 - The last BWC statement shows a \$120 charge against our \$227.58 credit for an Installment - Period dates 7/1/15 - 7/1/16
- Update contractor agreements to include clause about not withholding taxes and WC
 - Also add a conflict of interest clause
- Need to get holder information updated at PayPal, and QuickBooks
- Kroger Rewards
 - o need Jill to complete Doing Business as Paperwork

Motion to -Accept by: Rick Second by: Todd Motion: Approved

Station Manager's Report:

Discussion Items:

- Basketball Regular Season is done
- Will be contacting Doc Sanders about Beyond the Barn broadcasts
- Station Licensing needs to be renewed (every 7 years)
 - o \$12 filing fee
 - Will need addresses & contacts of board members
- Station Playlist updated to most recent version
- Church Focus Show still in the works
 - o Thad with either Rebecca or John

Motion to -Accept by: Brian Second by: Rick Motion: Approved

Technical Report:

- Bluehost sent warning e-mail about too many directories
 - Podcast Archives need re-thought
 - Only keep x # of years?
 - Send e-mail for older shows?
- Post Football & Basketball game scores on homepage?
 - Need to get results from conference websites.

- May do next year.
- New version of Station Playlist released
 - o Installed new version 5.40 on Wed. Jan. 22nd.
- Need Rick to review and update Sponsor on Demand spots
 - Current Basketball season is still empty
- Greg granted me Admin access to the Facebook page
 - I did some research on adding a 'Listen Live' button to page
 - This may be doable, but will require a lot of work
 - It may not happen until this summer
 - I found something that might work but haven't tried it yet
- Issue with antenna connection on RPU
- Issue with one input on RPU
 - Does not affect football season. Will address after the season.

Traffic Report for December:

- Total Visits 241 down from 2,302
- Total Listeners 45,368 up from 31,960
- Total Listening Hrs. 4,269 down from 7,386
 - Podcasts 19 hits in December 1,086 hits YTD

Traffic Report for January:

- Total Visits 385 up from 241
- Total Listeners 38,888 down from 45,368
- Total Listening Hrs. 3,996 down from 4,269
- Podcasts 37 hits in January 37 hits YTD

Motion to -Accept by: Greg Second by: Todd

Motion Approved

Old Business:

- PSA & Website asking for volunteers
 - Community Matters show on the station
 - Ask for volunteers & donations
- Financial Stability
 - Goal 1 Increase fundraising by at least 2 events per year
 - Each of us do a PSA asking for donations
 - PSA's can be recorded when convenient
 - John will record one in a week or two
 - Run regularly with the PSA's
 - o Goal 2 Double monthly sponsorships by end of 2019
 - We currently have 9 monthly sponsors; the goal is to have 22 by the end of the
 - Pursue contacting churches about airing their services for \$100/month

- The Community Free Will Baptist Church & 1st Church of God is interested in having their services broadcast
 - The Community Free Will Baptist Church will be getting into contact with us when they are ready (after summer).
- 1st Church of God
 - o CD's quality is good
 - Pending discussion on logistics
- Have someone (new volunteer or independent contractor) do sales for the radio station
- o Goal 3 Double volunteer base by the end of 2020
 - Target getting 2 new volunteers each year for the next two years
 - Toles Tech
 - o Intern from West Jefferson started end of September
 - Had to back out
 - Rosedale College
 - No new action
 - Openly solicit new volunteers on air and in media
- Overarching Goal Have enough capital to purchase the equipment needed to increase our signal strength to reach all of Madison County by 2024.
 - Rick work on detailed plan for the available options including costs, governmental approvals, any additional fees
- Emergency Management participation
 - EAS hijack signal
 - Box in rack. Needs configured
 - o someone in studio to make announcement
 - currently we can't always do this
- Madison Health "Doc Talk" segment
 - Greg talked to Dana Engle they do want to do this
 - Greg will talk to Cindy Stout
- Procedural Documents
 - Rick Job Description/Standard Operating Procedures
 - John can work with Rick on job description & Standard Operating Procedures
- New Church Focus Show
 - Need to develop format and content
 - Thad, John and Rebecca will be working on this

New Business:

- Idea to get station exposure and recruitment
 - High School media class write weekly or monthly promos for their school and record them
 - Youth Group from churches
 - High School computer class maintain their own schools web page on our site (restricted access to just their page)
 - Tried to get schools involved in the past but they showed little interest.

- Signs at 142 & Elm St. Y and/or Eades office
- Facebook survey
 - What would you like to hear from us
 - Volunteers

Closing Prayer by: John

Next Board Meeting:

Mar. 19th at Phat Daddy's Pizza

Action Items:

- Brian and possibly John
 - o Contact Debra and/or Jill to get correct out of business date for MAYCI
- Greg
 - o Talk to Cindy Stout about Madison County "Doc Talk" segment
- Rick
 - o Create a Facebook post asking for sales rep for station
- Rick
 - work on detailed plan for the available options of increasing our signal including costs, governmental approvals, any additional fees
- Rick
 - o Develop Job Description/Standard Operating Procedures documentation